## Employee Discount Rates As of July 18, 2016

The employee discounted room rate allows you to book reservations through the property website. Reservations may be made within 60 days of your arrival date, as outlined in the Employee Discount Policy #260. Once the reservation is confirmed, that rate will be honored even if there is an increase in the property's forecasted occupancy. Within three (3) days of arrival, the employee must present a copy of the reservation confirmation to Human Resource and obtain the authorization form for the confirmed hotel stay. That authorization form and photo identification must be presented at check-in to receive the employee rate.

Resort fee and parking charges are separate, but discount offered at properties discretion. Food, non-alcoholic beverages, spa, golf and other amenities discounts will be at the property's discretion.

\$39 PER NIGHT	\$65 PER NIGHT	\$79 PER NIGHT	\$99 PER NIGHT
Chaminade	Ames Boston Hotel	Costa d'Este	Hotel Zelos
Chattanoogan	BeachWalk Resort	Inn at Rancho Santa Fe	Marenas
Cheyenne Mountain	Dollywood DreamMore Resort	Santa Barbara Resort	Turtle Bay Resort
Doral Arrowwood	Garden of the Gods Club & Resort	Villas of Grand Cypress	
Eaglewood	Harper's Ferry Hilltop House		
Heldrich	Hotel Contessa		
Inn at VA Tech	Hotel Durant		
Stonewall Resort	Hyde Resort & residences		
	Snow King Resort		
	The Copley Square Hotel		
	The Essex		
	The Forest Suites Resort		
	The Homestad Resort		
	The Hotel Cascada		
	The Maison 140		
	The Mayfair Hotel		
	The Mosaic Hotel		
	The Nautical Beachfront Resort		
	The Tivoli Lodge		
	Topnotch Resort		

## **PARTICIPATING PROPERTIES**

## **Booking Procedures:**

# The following steps must be followed to obtain a reservation at the employee discount rate, including reservations for immediate family:

- The employee will book their room reservation online and receive a booking confirmation.
- Eligible employees can check availability by visiting the property's reservation website.
- The team member will enter a special promotional code. (see Exhibit A-C)
  - Employee code: ROOM
- The employee will bring his/her completed "Employment Verification Form" to Human Resources within 72 hours before arrival for approval or denial. Temporarily, you can access the form on Benchmark Central or through your human resources department. A new Employee Central Portal will launch once the branding phase is complete.
- All employees must meet the eligibility requirements of the program.
- Human Resources will check if the employee is a member of the "Best of the Best" Program and entitled to a \$19 discount off the prevailing employee room rate, which applies only to the "Best of the Best" members.
- If the employee is a member of the "Best of the Best" Program Human Resources will fax/email the designated property's HR department and the employee rate will be revised to reflect the discount. The HR department receiving the request is responsible for sending the form along accordingly so the 'Best of the Best' discount is applied.
- Once approved or denied, the form will be given back to the employee.
- If the form is approved, a copy of the Standards of Conduct is provided to the employee.
- If the form is denied, the employee is responsible for canceling the room reservation with the hotel.
- On the day of arrival, the team member will present the completed room rate authorization form and photo identification at the front desk during check-in. Failure to provide both identification and authorization form may cause reservation to be canceled or the team member to be charged the best available rate.

### The following steps must be followed to obtain a reservation at the friends/family rate:

- The employee will book their room reservation online and receive a booking confirmation.
- Eligible employees can check availability by visiting the property's reservation website.
  - The team member will enter a special promotional code

### <u>Employee code: FFM</u>

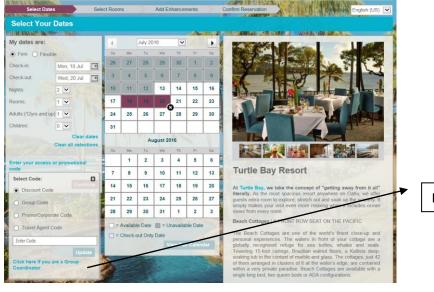
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- The employee will bring his/her "Employment Verification Form" to Human Resources within 72 hours before arrival for approval or denial. Temporarily, you can access the form on Benchmark Central or through your human resources department. A new Employee Central Portal will launch once the branding phase is complete.
- All employees must meet the eligibility requirements of the program.
- Once approved or denied, the form will be given back to the employee.
- If the form is approved, a copy of the Standards of Conduct is provided to the employee.
- If the form is denied, the employee is responsible for canceling the room reservation with the hotel.
- On the day of arrival, the team member will present the completed room rate authorization form and photo identification at the front desk during check-in. Failure to provide both identification and authorization form may cause reservation to be canceled or the team member to be charged the best available rate.

#### • Exhibit A

Topnotch F Stowe, VT United States	Reso	rt	Enter Employee Code					
SELECT DA	TES				US	Dollars 🗸	English - US 🗸	4
Select dates, number of r Arrival Date Monday, July 25, 2016	ooms, adu	l <b>lts/children,</b> a Nights 1 �	nd click Check Availabil Departure Date Tuesday, July 29, 2016	/	Rooms	Adults	Children 0 \$	
	c	orporate/Promoti		dvanced S	Search			
Travel Industry ID								
			CHECK AVAILABIL	ΙΤΥ				

#### Exhibit B



Enter Employee Code

#### Exhibit C

